



AGENDA

Main meeting theme: Buyers, p-card insights, GPC

Date: Tuesday, 26th January 2010

Venue: Orchard Room, Park Lane Hotel, Piccadilly, London W1J 7BX ([Venue details](#))

Start time: 9.30am for 10.00am

Reply to: richard@smartex.com

Time	Topic	Speaker
9.30am	<i>Arrivals, registration and refreshments</i>	
10.00	Introduction to the day	Owain Powell-Jones Apurien
10.15	News update A summary of the latest industry news	Owain Powell-Jones Apurien
10.30	Government Procurement Card re-let This presentation will provide an overview, including the following: preparatory work prior to conducting the tender exercise; objectives of the procurement; compliance to EU Regulations in relation to tendering; the results; how public sector organisations call off the new arrangements; benefits.	Jim Parkinson OGC Buying Solutions
11.00	Purchase ordering and purchasing cards This session will cover: <ul style="list-style-type: none"> Manchester City Council case study Purchasing cards as part of an accounts payable automation strategy Prepaid cards and spend analytics. 	Bob Mercer Bizaps
11.30	<i>Refreshment break</i>	
12.00	A massive saving from purchasing cards! This supplier/client case study will discuss how Ticon worked with Essex County Council to quadruple the size of its purchasing card programme, and deliver savings.	Ian Makgill Ticon
12.30pm	<i>Luncheon</i>	
2.00	Understanding the customer Public bodies have to ensure they not only deliver services at the best possible value, but also consider the effect on central Government, voters, local business and local politicians. In a climate where government spending will decline, this presentation will discuss some of the issues facing local government services and the supply chain. In 2010, understanding customer identities and needs will be critical to success. How can technology help in this area?	Paul Sage Neapolis PKS
2.30	<i>Refreshment break</i>	
3.15	Looking ahead to 2010 Some forecasts for the year ahead.	Gary Wright BISS Research
3.45	Meeting summary and close	Owain Powell-Jones Apurien
4.00	<i>Networking</i>	

Next CPCF Meeting: - Tuesday, 27th April 2009, London

If your organisation would like to present at a future meeting, please contact:
Richard Poynder at richard@smartex.com

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Director: Richard Poynder

Registered office: 39 Hillfield Road, Comberton, Cambridge CB3 7DB

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