



AGENDA

8 February 2007
Le Meridien Piccadilly Hotel, London

| Time | Topic | Speaker |
|--------------|--|--|
| 9.30 | Arrivals & registration | |
| 10.00 | Welcome, introduction and forum & industry news | Owain Powell-Jones |
| 10.15 | The purchasing card market General industry update for the start of 2007. A higher-level overview from the financial institution perspective, providing a review of the purchasing card market over the past year and the direction and prognosis for the next. | David Harrison Visa Europe Laurent Vreven MasterCard Europe |
| 11.00 | Lodge cards 'Lodge card' is the name given to 'virtual cards' (they may not actually exist) that are 'lodged' with a supplier. This session will provide an overview of how these 'cards' work and will look at the reasons why this solution might be chosen over 'real cards'. | Sonya Geelon Deecal International |
| 11.30 | Refreshment break | |
| 12.00 | The purchasing card business case for supplier engagement This presentation will look at purchasing cards from a supplier's perspective and discuss supplier engagement in terms of card programmes in today's market. It will cover how to achieve best practice based on successful commercial and business-to-business card applications, by enhancing the purchasing card offering with business case benefits. | Paul Sage GI-Insight |
| 12.30 | Panel discussion and update on the Purchasing Card Forum An overview of its growth since the inaugural January 2003 meeting. <ul style="list-style-type: none">• What has been achieved in the past 4 years• Redefine objectives• Membership profiles | Panel PCF Members Owain Powell-Jones, PCF Roger Lodwig, WAG Lindsey Wright, Nestle UK Sue Wallace, RBS |
| 1.00 | Luncheon | |
| 2.15 | Panel discussion and feedback (continued) An overview of its growth since the inaugural January 2003 meeting. <ul style="list-style-type: none">• Current trends and developments, including working groups• How the forum should be positioned• Short, medium and long term goals• Feedback | Panel PCF Members Owain Powell-Jones, PCF Roger Lodwig, WAG Lindsey Wright, Nestle UK Sue Wallace, RBS |
| 2.45 | Refreshment break in meeting | |
| 3.00 | Integrating ERP systems with purchasing cards Enterprise Resource Planning systems (ERP's) integrate all data and processes into a unified system. A key ingredient of most ERP systems is the use of a unified database to store data for the various system modules. This session will explore ERP in relations to P-cards including how to extract real intelligence from systems, streamline invoicing and increase liquidity. | Proffe Moberg Oracle EMEA |
| 3.30 | Q&A, summary & close | Owain Powell-Jones Purchasing Card Forum |

Next PCF meeting: Tuesday 24th April 2007, Le Meridien Piccadilly Hotel, London