



AGENDA

8 February 2007
Le Meridien Piccadilly Hotel, London

Time	Topic	Speaker
9.30	Arrivals & registration	
10.00	Welcome, introduction and forum & industry news	Owain Powell-Jones
10.15	The purchasing card market General industry update for the start of 2007. A higher-level overview from the financial institution perspective, providing a review of the purchasing card market over the past year and the direction and prognosis for the next.	David Harrison Visa Europe Laurent Vreven MasterCard Europe
11.00	Lodge cards 'Lodge card' is the name given to 'virtual cards' (they may not actually exist) that are 'lodged' with a supplier. This session will provide an overview of how these 'cards' work and will look at the reasons why this solution might be chosen over 'real cards'.	Sonya Geelon Deecal International
11.30	Refreshment break	
12.00	The purchasing card business case for supplier engagement This presentation will look at purchasing cards from a supplier's perspective and discuss supplier engagement in terms of card programmes in today's market. It will cover how to achieve best practice based on successful commercial and business-to-business card applications, by enhancing the purchasing card offering with business case benefits.	Paul Sage GI-Insight
12.30	Panel discussion and update on the Purchasing Card Forum An overview of its growth since the inaugural January 2003 meeting. <ul style="list-style-type: none"> • What has been achieved in the past 4 years • Redefine objectives • Membership profiles 	Panel PCF Members Owain Powell-Jones, PCF Roger Lodwig, WAG Lindsey Wright, Nestle UK Sue Wallace, RBS
1.00	Luncheon	
2.15	Panel discussion and feedback (continued) An overview of its growth since the inaugural January 2003 meeting. <ul style="list-style-type: none"> • Current trends and developments, including working groups • How the forum should be positioned • Short, medium and long term goals • Feedback 	Panel PCF Members Owain Powell-Jones, PCF Roger Lodwig, WAG Lindsey Wright, Nestle UK Sue Wallace, RBS
2.45	Refreshment break in meeting	
3.00	Integrating ERP systems with purchasing cards Enterprise Resource Planning systems (ERP's) integrate all data and processes into a unified system. A key ingredient of most ERP systems is the use of a unified database to store data for the various system modules. This session will explore ERP in relations to P-cards including how to extract real intelligence from systems, streamline invoicing and increase liquidity.	Proffe Moberg Oracle EMEA
3.30	Q&A, summary & close	Owain Powell-Jones Purchasing Card Forum

Next PCF meeting: Tuesday 24th April 2007, Le Meridien Piccadilly Hotel, London