

The Commercial Payment Card Forum

(formerly The Purchasing Card Forum)

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AGENDA

Tuesday, 20th October 2009

The Hilton Green Park Hotel, Half Moon Street, London W1J 7BN Tel: +44 (0)207 629 7522

Time	Topic	Speaker
9.30am	<i>Arrivals & registration</i>	
10.00	Welcome & introduction Forum and industry news update and CPCF plans for 2010	Owain Powell-Jones CPCF
10.30	Commercial Cards in an economic context - "The Imperative" The current UK economic outlook and the importance of cost reduction in this recession are crucial to any business's payment processes. This session will discuss the potential for cost saving by using commercial cards including an insight into the reality (key statistics), the impact of increasing late payment on suppliers and how suppliers also benefit from commercial card as well as an overview of the practical realities and critical success factors/best practices for accelerating the benefits.	Owain Powell-Jones CPCF
11.00	SAP and purchasing cards This presentation will discuss how new and innovative SAP solutions can optimise finance functions and processes including purchase to pay, order to cash and financial supply chain functions.	Bob Mercer BizAps
11.30	<i>Refreshment break</i>	
12.00pm	A political and business perspective on commercial costs UK Plc is in a critical state with cost reduction high on the agenda in both the public and private sectors. Business and government need to work together, and this session will look at the effects of the economic crisis on the payment industry, and will explain the why's and debate the how's.	Gary Wright B.I.S.S. Research
12.45	<i>Luncheon</i>	
2.00	Commercial cards as a mature proposition - "The State of the Union" This session will provide a perspective on the market from the three main scheme providers and also challenge the banks themselves to give an insight into how systems have advanced to offering business customers a diversity of solutions providing both capability and choice.	David Harrison Visa Europe Laurent Vreven MasterCard Europe Geoff Beeson American Express
2.45	<i>Refreshment break</i>	
3.00	Extended panel discussion: diversity in the commercial card world Card schemes can encompass a range of functions, not just core purchasing. This session will look at some distinct applications and debate key segments where multiple functionality can be made available in a single card.	All Scheme providers, acquirers and issuers
3.15	e-Invoicing: an overview This session will provide an overview and introduction to e-invoicing, and will provide an opinion on whether the P-Card market can benefit from e-invoicing, whether the two technologies are complementary and what the impact of more widespread e-invoicing might be on commercial cards in general.	Ian Watkinson RBS GTS
4.00	Summary and close	
4.15	<i>Informal networking reception</i>	

Meeting dates for 2010 to be announced shortly

If your organisation would like to present at a future meeting, please contact Tim Cockerell on tim@smartex.com
Directions, related travel and accommodation information may be obtained from Claire Plested on claire@smartex.com
Whilst every effort is made to maintain the above schedule for this meeting, Smartex cannot accept any responsibility for late changes to sessions, speakers or timings necessitated for reasons beyond its control.

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